

Table D
2004 Utah Market Share Report
COMMERCIAL MULTI-PERIL

Rank	Company Name	Percent of Market	Direct Premiums Earned
1	State Farm Fire And Cas Co	5.61%	\$10,270,464
2	Owners Ins Co	5.17%	\$9,474,250
3	Amco Ins Co	5.14%	\$9,413,211
4	Charter Oak Fire Ins Co	4.28%	\$7,840,201
5	Travelers Ind Co Of CT	4.06%	\$7,446,448
6	Truck Ins Exch	3.40%	\$6,222,394
7	Hartford Cas Ins Co	3.25%	\$5,946,656
8	Federal Ins Co	2.95%	\$5,404,856
9	Travelers Ind Co	2.88%	\$5,274,844
10	Farmers Ins Exch	2.57%	\$4,701,772
11	Allstate Ins Co	2.52%	\$4,619,210
12	State Auto Prop & Cas Ins Co	2.52%	\$4,613,802
13	Hartford Fire In Co	2.35%	\$4,309,043
14	Auto-Owners Ins Co	2.32%	\$4,258,299
15	Travelers Property Cas Co Of Amer	2.31%	\$4,240,457
16	Colorado Cas Ins Co	1.93%	\$3,540,758
17	Fire Ins Exch	1.93%	\$3,536,654
18	Unigard Ins Co	1.87%	\$3,434,751
19	Nova Cas Co	1.71%	\$3,132,075
20	West American Ins Co	<u>1.49%</u>	<u>\$2,723,059</u>
TOTAL FOR TOP 20 RANKED INSURERS		60.25%	\$110,403,204
TOTAL FOR ALL 193 INSURERS WRITING THIS LINE		100.00%	\$183,227,441